

## H2O Retailing Corporation, Monthly Sales Summary (Fiscal Year ending March 31, 2019)

### <Consolidated results>

(% : year on year)

	April	May	June	July	August	September
<b>Consolidated Sales</b>	<b>104.1</b>	<b>100.6</b>	<b>105.3</b>	<b>100.0</b>	<b>105.7</b>	<b>102.3</b>
Department Store Business	106.0	99.5	103.6	94.8	106.6	99.8

### <Hankyu Hanshin Department Stores, Inc.>

#### ●Sales of each store

(% : year on year)

	April	May	June	July	August	September
Hankyu Main Store	110.8	107.8	104.5	100.0	108.7	100.6
Hanshin Umeda Main Store	106.8	83.4	115.1	87.6	96.1	84.0
Branch Stores	98.5	93.3	98.3	89.5	107.0	105.7
Total stores	106.0	99.5	103.6	94.8	106.6	99.8
Existing stores	108.0	102.3	106.4	98.0		
Total (not including Hanshin Umeda Main Store)					108.0	102.4

#### ◆Branch stores

(% : year on year)

	April	May	June	July	August	September
Senri Hankyu	98.5	95.8	98.3	95.8	102.0	94.8
Kawanishi Hankyu	98.9	94.9	96.8	96.4	101.3	95.4
Takarazuka Hankyu	98.7	98.2	97.6	96.5	100.1	97.8
Nishinomiya Hankyu	98.9	96.5	98.5	97.5	101.8	95.9
Sanda Hankyu	96.2	95.0	96.1	100.4	96.0	93.5
Hakata Hankyu	115.0	108.8	118.3	103.3	119.1	121.9
Hankyu Men's Tokyo	101.0	106.3	118.1	94.9	103.2	107.8
Oi Hankyu Food Hall	95.7	96.1	98.3	97.2	100.3	99.7
Tsuzuki Hankyu	89.3	90.2	95.6	95.0	100.2	100.4
Amagasaki Hanshin	98.7	99.7	101.4	101.1	103.0	101.1
Hanshin Nishinomiya	101.7	102.2	97.7	98.6	102.2	96.3
Hanshin Mikage	101.8	96.8	102.1	97.2	98.8	97.8

#### ●Number of customers

(% : year on year)

	April	May	June	July	August	September
Total stores	97.9	92.7	109.1	96.5	107.3	100.8
Existing stores	101.2	96.2	113.4	101.2		

#### ●Sales of each category

(% : year on year)

	April	May	June	July	August	September
Men's clothing	99.6	103.9	108.7	92.2	110.5	107.8
Women's clothing	102.8	91.7	98.1	86.8	101.8	95.8
Children's clothing	100.1	92.2	92.9	85.5	101.3	91.9
Other clothing	103.0	95.3	86.4	83.5	93.5	87.1
Clothing	101.6	95.6	99.6	87.9	103.3	98.0
Accessories, bags and others	112.3	103.2	108.1	96.5	112.5	99.1
Household merchandise	125.1	103.0	92.2	90.7	98.0	86.1
Foods	97.5	92.0	97.5	93.7	101.4	98.4
Restaurant & café	102.5	97.3	115.1	103.1	110.0	101.4
General merchandise	117.3	114.3	114.9	108.5	115.3	107.7
Service	130.0	120.4	112.9	107.9	111.1	86.2
Other	95.7	91.7	91.0	89.6	97.2	84.5
Total	106.0	99.5	103.6	94.8	106.6	99.8

### <Izumiya Co., Ltd.>

(% : year on year)

	April	May	June	July	August	September
Total stores	88.8	88.8	93.4	93.9	92.8	95.8
Existing stores	93.0	91.6	96.3	96.5	95.1	98.8

### <Hankyu Oasis Co., Ltd.>

(% : year on year)

	April	May	June	July	August	September
Total stores	97.4	96.4	97.6	96.2	96.8	97.0
Existing stores	95.5	96.7	99.4	100.3	101.0	101.2

## H2O Retailing Corporation, Monthly Sales Summary (Fiscal Year ending March 31, 2019)

### <Consolidated results>

(% : year on year)

	October	November	December	January	February	March
<b>Consolidated Sales</b>	<b>100.9</b>	<b>97.6</b>	<b>100.2</b>	<b>95.4</b>	<b>98.4</b>	<b>98.7</b>
Department Store Business	105.0	99.2	103.9	97.2	101.2	100.7

### <Hankyu Hanshin Department Stores, Inc.>

#### ●Sales of each store

(% : year on year)

	October	November	December	January	February	March
Hankyu Main Store	106.8	100.0	107.2	99.6	104.7	103.6
Hanshin Umeda Main Store	93.2	88.8	91.7	83.4	96.9	89.9
Branch Stores	106.6	101.5	102.7	98.2	97.2	99.9
Total stores	105.0	99.2	103.9	97.2	101.2	100.7
Existing stores						
Total (not including Hanshin Umeda Main Store)	106.7	100.6	105.5	99.0	101.9	102.2

#### ◆Branch stores

(% : year on year)

	October	November	December	January	February	March
Senri Hankyu	103.7	94.7	101.8	96.4	100.7	97.3
Kawanishi Hankyu	106.2	94.2	99.0	96.5	97.3	98.6
Takarazuka Hankyu	103.4	98.3	99.1	97.9	97.6	97.5
Nishinomiya Hankyu	102.2	96.9	104.7	100.1	99.9	101.5
Sanda Hankyu	98.6	97.4	101.6	100.1	94.4	99.2
Hakata Hankyu	113.5	110.4	103.9	100.4	100.6	102.8
Hankyu Men's Tokyo	102.9	101.5	105.1	90.8	70.5	88.2
Oi Hankyu Food Hall	102.4	99.0	98.8	97.3	97.6	101.8
Tsuzuki Hankyu	103.2	101.4	103.2	102.3	100.7	102.8
Amagasaki Hanshin	101.8	102.0	102.5	101.4	103.9	102.2
Hanshin Nishinomiya	105.1	101.6	98.7	97.4	100.6	101.7
Hanshin Mikage	101.7	101.0	97.1	93.7	98.4	98.9

#### ●Number of customers

(% : year on year)

	October	November	December	January	February	March
Total stores	105.3	104.4	104.6	101.2	102.5	102.8
Existing stores						

#### ●Sales of each category

(% : year on year)

	October	November	December	January	February	March
Men's clothing	108.1	99.0	111.2	95.7	93.5	101.0
Women's clothing	103.4	91.3	105.4	93.7	101.1	97.7
Children's clothing	101.1	93.0	104.4	89.6	101.3	95.2
Other clothing	95.4	89.7	99.3	90.6	89.4	91.0
Clothing	103.9	93.8	106.9	93.8	97.5	97.9
Accessories, bags and others	106.1	104.7	106.4	97.3	101.5	102.4
Household merchandise	95.8	90.1	96.4	95.8	97.5	100.3
Foods	103.0	100.2	98.7	97.8	99.5	100.2
Restaurant & café	110.6	104.8	104.6	103.0	106.4	108.3
General merchandise	109.2	103.1	108.0	103.0	108.6	103.0
Service	127.4	106.8	116.5	114.4	127.0	122.3
Other	99.4	97.3	94.9	108.7	101.3	90.3
Total	105.0	99.2	103.9	97.2	101.2	100.7

### <Izumiya Co., Ltd.>

(% : year on year)

	October	November	December	January	February	March
Total stores	94.1	94.3	95.4	94.6	94.8	94.1
Existing stores	94.6	93.9	93.9	93.2	93.4	93.6

### <Hankyu Oasis Co., Ltd.>

(% : year on year)

	October	November	December	January	February	March
Total stores	97.8	96.0	95.6	94.3	94.4	97.0
Existing stores	100.2	97.8	97.5	96.0	96.2	97.1