

## H2O Retailing Corporation, Monthly Sales Summary (Fiscal Year ending March 31, 2018)

### <Consolidated results>

(% : year on year)

	April	May	June	July	August	September
<b>Consolidated Sales</b>	<b>99.3</b>	<b>99.4</b>	<b>98.6</b>	<b>98.9</b>	<b>98.9</b>	<b>102.1</b>
Department Store Business	102.9	105.4	105.1	104.7	103.1	107.4

### <Hankyu Hanshin Department Stores, Inc.>

#### ●Sales of each store

(% : year on year)

	April	May	June	July	August	September
Hankyu Main Store	105.4	108.4	108.3	108.0	110.0	114.4
Hanshin Umeda Main Store	96.5	101.6	96.2	95.7	99.8	106.1
Branch Stores	101.6	102.8	104.0	103.4	94.9	97.3
<b>Total stores</b>	<b>102.9</b>	<b>105.4</b>	<b>105.1</b>	<b>104.7</b>	<b>103.1</b>	<b>107.4</b>
Existing stores	-	-	-	-	105.4	109.4

#### ◆Branch stores

(% : year on year)

	April	May	June	July	August	September
Senri Hankyu	99.3	99.2	98.4	98.1	97.8	97.9
Sakai Kitahanada Hankyu	98.1	148.2	140.7	176.6	-	-
Kawanishi Hankyu	99.2	98.9	98.3	96.5	100.0	98.8
Takarazuka Hankyu	98.5	98.5	98.7	95.4	98.0	96.4
Nishinomiya Hankyu	102.4	103.9	102.7	100.2	101.9	104.4
Sanda Hankyu	99.2	96.9	94.2	96.9	98.0	100.9
Hakata Hankyu	105.2	101.4	105.5	100.2	101.6	105.0
Hankyu Men's Tokyo	99.5	92.4	100.7	101.4	105.4	110.0
Oi Hankyu Food Hall	98.1	98.5	98.0	98.5	97.5	99.9
Tsuzuki Hankyu	100.9	102.2	104.0	99.5	96.3	94.6
Amagasaki Hanshin	107.5	105.2	103.5	104.3	105.7	106.9
Hanshin Nishinomiya	101.3	100.1	100.9	99.5	101.1	102.9
Hanshin Mikage	89.3	96.2	97.8	97.1	101.1	97.3

#### ●Number of customers

(% : year on year)

	April	May	June	July	August	September
<b>Total stores</b>	<b>100.5</b>	<b>100.4</b>	<b>101.0</b>	<b>100.8</b>	<b>96.4</b>	<b>96.4</b>
Existing stores	-	-	-	-	100.0	99.8

#### ●Sales of each category

(% : year on year)

	April	May	June	July	August	September
Men's clothing	103.3	102.0	102.9	109.4	107.0	113.1
Women's clothing	98.0	101.6	97.1	98.1	100.6	102.7
Children's clothing	101.1	105.4	110.5	101.0	100.3	106.5
Other clothing	95.6	99.0	109.4	103.2	94.5	106.0
<b>Clothing</b>	<b>99.6</b>	<b>101.8</b>	<b>101.0</b>	<b>102.0</b>	<b>101.5</b>	<b>106.1</b>
Accessories, bags and others	103.2	106.2	106.1	107.1	107.3	109.1
Household merchandise	105.8	112.5	97.6	112.5	103.7	111.0
Foods	100.9	104.1	102.8	100.9	96.7	98.4
Restaurant & café	101.7	100.6	102.9	100.9	102.0	103.8
General merchandise	112.3	113.5	117.1	116.9	114.2	122.4
Service	103.5	109.4	110.5	110.4	110.2	102.4
Other	95.2	99.8	110.1	95.8	98.7	106.8
<b>Total</b>	<b>102.9</b>	<b>105.4</b>	<b>105.1</b>	<b>104.7</b>	<b>103.1</b>	<b>107.4</b>

### <Hankyu Oasis Co., Ltd.>

(% : year on year)

	April	May	June	July	August	September
<b>Total stores</b>	<b>104.6</b>	<b>103.9</b>	<b>101.3</b>	<b>102.7</b>	<b>103.7</b>	<b>104.3</b>
Existing stores	101.4	99.2	98.6	98.1	98.6	99.2

### <Izumiya Co., Ltd.>

(% : year on year)

	April	May	June	July	August	September
<b>Total stores</b>	<b>91.5</b>	<b>87.6</b>	<b>87.5</b>	<b>87.9</b>	<b>91.7</b>	<b>92.4</b>
Existing stores	98.2	94.6	95.2	95.0	98.4	98.3

## H2O Retailing Corporation, Monthly Sales Summary (Fiscal Year ending March 31, 2018)

### <Consolidated results>

(% : year on year)

	October	November	December	January	February	March
<b>Consolidated Sales</b>	<b>101.8</b>	<b>105.1</b>	<b>105.2</b>	<b>104.9</b>	<b>104.4</b>	<b>106.1</b>
Department Store Business	103.6	106.9	103.0	102.2	103.4	105.1

### <Hankyu Hanshin Department Stores, Inc.>

#### ●Sales of each store

(% : year on year)

	October	November	December	January	February	March
Hankyu Main Store	110.1	112.6	106.5	107.3	108.4	109.6
Hanshin Umeda Main Store	100.2	100.6	100.4	98.5	98.5	99.4
Branch Stores	95.3	100.5	98.4	96.1	97.7	100.3
Total stores	103.6	106.9	103.0	102.1	103.4	105.1
Existing stores	105.5	108.8	104.9	104.3	105.3	107.0

#### ◆Branch stores

(% : year on year)

	October	November	December	January	February	March
Senri Hankyu	100.5	102.3	98.2	99.9	98.8	100.7
Sakai Kitahanada Hankyu	-	-	-	-	-	-
Kawanishi Hankyu	93.9	101.0	98.5	98.5	97.1	99.5
Takarazuka Hankyu	97.2	100.0	100.9	101.2	101.6	104.5
Nishinomiya Hankyu	99.6	106.4	101.4	99.7	99.8	104.8
Sanda Hankyu	96.7	106.6	104.5	99.1	98.7	106.8
Hakata Hankyu	104.4	112.2	111.4	106.6	112.3	112.0
Hankyu Men's Tokyo	100.9	104.9	105.3	101.2	101.5	106.7
Oi Hankyu Food Hall	95.2	99.6	100.3	98.9	98.4	96.0
Tsuzuki Hankyu	93.7	94.1	95.5	93.9	93.0	92.9
Amagasaki Hanshin	107.2	107.4	105.4	97.7	103.2	103.7
Hanshin Nishinomiya	103.9	103.9	102.2	98.7	101.9	103.7
Hanshin Mikage	96.2	99.0	98.6	96.1	98.9	94.8

#### ●Number of customers

(% : year on year)

	October	November	December	January	February	March
Total stores	95.9	99.5	97.7	96.1	97.2	96.7
Existing stores	99.4	103.1	101.3	99.9	100.6	100.1

#### ●Sales of each category

(% : year on year)

	October	November	December	January	February	March
Men's clothing	102.0	113.0	105.7	104.4	111.4	107.7
Women's clothing	98.9	104.8	100.2	96.1	96.7	101.6
Children's clothing	98.8	101.5	94.9	95.7	94.5	103.6
Other clothing	98.4	104.2	98.4	99.1	100.0	104.4
Clothing	99.8	107.1	101.6	98.9	101.1	103.8
Accessories, bags and others	105.3	107.3	104.7	104.6	109.6	109.2
Household merchandise	96.0	105.2	102.2	92.6	99.8	97.4
Foods	98.4	99.2	98.7	98.0	98.8	98.4
Restaurant & café	100.6	105.3	102.7	101.8	102.2	98.1
General merchandise	121.8	123.3	113.4	117.9	110.2	116.8
Service	103.4	98.0	102.9	105.3	101.6	107.1
Other	98.8	95.3	100.3	96.8	87.4	105.0
Total	103.6	106.9	103.0	102.1	103.4	105.1

### <Hankyu Oasis Co., Ltd.>

(% : year on year)

	October	November	December	January	February	March
Total stores	99.3	99.9	101.1	101.3	100.2	98.1
Existing stores	97.3	99.2	99.9	99.7	98.8	97.5

### <Izumiya Co., Ltd.>

(% : year on year)

	October	November	December	January	February	March
Total stores	86.3	89.7	91.1	90.7	91.3	93.0
Existing stores	93.6	98.2	99.6	97.9	96.6	97.9