

## H2O Retailing Corporation, Monthly Sales Summary (Fiscal Year ending March 31, 2017)

### <Consolidated results>

(% : year on year)

	April	May	June	July	August	September
<b>Consolidated Sales</b>	<b>101.9</b>	<b>99.1</b>	<b>98.0</b>	<b>101.9</b>	<b>95.9</b>	<b>93.5</b>
Department Store Business	100.6	98.2	98.2	102.0	95.0	93.1

### <Hankyu Hanshin Department Stores, Inc.>

#### ●Sales of each store

(% : year on year)

	April	May	June	July	August	September
Hankyu Main Store	102.8	99.2	99.6	103.1	94.9	94.7
Hanshin Umeda Main Store	99.2	94.7	92.8	98.3	92.0	87.7
Branch Stores	98.3	98.4	98.5	101.8	96.3	93.3
<b>Total</b>	<b>100.7</b>	<b>98.3</b>	<b>98.2</b>	<b>102.0</b>	<b>95.0</b>	<b>93.1</b>

#### ◆Branch stores

(% : year on year)

	April	May	June	July	August	September
Senri Hankyu	97.6	97.1	97.4	99.9	96.2	93.7
Sakai Kitahanada Hankyu	91.4	89.9	90.9	97.5	91.7	90.7
Kawanishi Hankyu	95.9	97.3	97.6	99.5	96.3	94.1
Takarazuka Hankyu	100.5	99.7	99.1	100.6	96.7	98.3
Nishinomiya Hankyu	100.2	97.7	100.6	102.0	96.5	98.1
Sanda Hankyu	102.9	101.7	105.1	105.3	106.4	90.6
Hakata Hankyu	99.6	103.6	101.8	107.4	100.1	93.1
Hankyu Men's Tokyo	101.5	98.2	97.3	100.9	89.5	84.6
Oi Hankyu Food Hall	100.2	97.9	98.2	103.0	96.9	97.4
Tsuzuki Hankyu	101.5	98.8	98.9	99.9	96.9	97.3
Amagasaki Hanshin	72.7	73.8	73.8	77.8	77.4	71.9
Hanshin Nishinomiya	98.5	96.1	98.8	100.0	99.6	97.7
Hanshin Mikage	108.3	104.1	99.6	95.2	99.5	103.3

#### ●Number of customers

(% : year on year)

	April	May	June	July	August	September
<b>Total</b>	<b>100.1</b>	<b>99.9</b>	<b>100.8</b>	<b>103.2</b>	<b>98.9</b>	<b>97.9</b>

#### ●Sales of each category

(% : year on year)

	April	May	June	July	August	September
Men's clothing	106.6	96.7	97.6	107.4	92.3	82.0
Women's clothing	93.2	95.0	94.8	98.7	88.0	87.6
Children's clothing	98.8	96.2	99.2	97.3	90.0	85.8
Other clothing	98.5	95.7	89.3	99.6	91.7	84.8
<b>Clothing</b>	<b>97.9</b>	<b>95.7</b>	<b>95.4</b>	<b>100.9</b>	<b>89.7</b>	<b>85.6</b>
Accessories, bags and others	94.2	97.8	97.7	104.9	92.8	92.4
Household merchandise	100.7	95.1	110.7	103.9	102.1	94.7
Foods	101.4	99.7	100.0	101.0	99.4	96.8
Restaurant & café	97.3	95.7	97.5	103.4	98.4	93.6
General merchandise	115.9	103.6	99.1	102.9	95.1	102.6
Service	93.4	84.2	90.7	93.5	96.2	94.0
Other	106.5	100.5	99.3	110.5	97.3	99.1
<b>Total</b>	<b>100.7</b>	<b>98.3</b>	<b>98.2</b>	<b>102.0</b>	<b>95.0</b>	<b>93.1</b>

### <Hankyu Oasis Co., Ltd.>

(% : year on year)

	April	May	June	July	August	September
Total stores	106.8	104.7	104.9	105.4	103.6	102.9
Existing stores	101.2	99.7	99.1	99.3	97.0	98.3

### <Izumiya Co., Ltd.>

(% : year on year)

	April	May	June	July	August	September
Total stores	100.9	96.4	96.6	99.4	92.0	92.7
Existing stores	99.3	95.8	96.5	100.3	93.3	95.2

## H2O Retailing Corporation, Monthly Sales Summary (Fiscal Year ending March 31, 2017)

### <Consolidated results>

(% : year on year)

	October	November	December	January	February	March
<b>Consolidated Sales</b>	<b>98.8</b>	<b>99.4</b>	<b>100.0</b>	<b>99.3</b>	<b>98.2</b>	<b>96.3</b>
Department Store Business	96.7	98.5	101.2	101.5	102.4	100.8

### <Hankyu Hanshin Department Stores, Inc.>

#### ●Sales of each store

(% : year on year)

	October	November	December	January	February	March
Hankyu Main Store	98.0	99.8	103.6	104.1	106.6	103.1
Hanshin Umeda Main Store	91.5	94.2	95.9	95.4	97.2	97.6
Branch Stores	97.1	98.4	99.5	100.3	99.0	99.5
<b>Total</b>	<b>96.8</b>	<b>98.6</b>	<b>101.2</b>	<b>101.6</b>	<b>102.5</b>	<b>101.1</b>

#### ◆Branch stores

(% : year on year)

	October	November	December	January	February	March
Senri Hankyu	95.7	99.9	101.0	98.0	97.9	98.5
Sakai Kitahanada Hankyu	90.6	92.1	91.9	91.6	88.5	90.3
Kawanishi Hankyu	98.3	97.6	100.5	98.5	98.6	99.2
Takarazuka Hankyu	99.0	99.7	98.2	97.8	98.0	96.8
Nishinomiya Hankyu	101.4	100.0	104.1	101.2	100.4	100.8
Sanda Hankyu	97.3	100.5	102.2	101.2	97.0	97.1
Hakata Hankyu	97.9	100.7	102.2	103.1	102.1	102.5
Hankyu Men's Tokyo	94.8	97.6	95.3	104.3	95.9	94.9
Oi Hankyu Food Hall	98.3	98.4	98.8	100.1	95.9	97.4
Tsuzuki Hankyu	99.9	100.3	99.7	103.2	98.2	100.7
Amagasaki Hanshin	75.1	72.2	70.7	73.8	105.1	105.4
Hanshin Nishinomiya	95.3	93.5	100.6	104.0	100.1	98.2
Hanshin Mikage	103.0	101.1	95.8	96.0	95.6	97.7

#### ●Number of customers

(% : year on year)

	October	November	December	January	February	March
<b>Total</b>	<b>100.1</b>	<b>98.9</b>	<b>100.8</b>	<b>100.5</b>	<b>100.0</b>	<b>102.2</b>

#### ●Sales of each category

(% : year on year)

	October	November	December	January	February	March
Men's clothing	92.7	98.2	99.9	102.5	95.6	99.9
Women's clothing	92.1	97.4	99.5	99.0	101.4	92.8
Children's clothing	97.8	96.3	101.2	99.5	101.3	96.1
Other clothing	94.3	96.2	97.3	98.0	99.1	88.9
<b>Clothing</b>	<b>92.9</b>	<b>97.5</b>	<b>99.6</b>	<b>100.0</b>	<b>99.4</b>	<b>94.7</b>
Accessories, bags and others	99.0	95.7	102.9	103.5	101.9	101.6
Household merchandise	98.2	99.2	102.6	104.6	107.0	100.3
Foods	98.4	100.2	100.0	101.5	102.7	103.2
Restaurant & café	97.4	95.1	98.7	99.2	98.7	103.5
General merchandise	99.5	101.0	105.1	103.3	107.3	108.6
Service	95.2	107.2	100.2	100.7	105.8	106.4
Other	101.9	95.2	99.0	101.9	109.8	105.1
<b>Total</b>	<b>96.8</b>	<b>98.6</b>	<b>101.2</b>	<b>101.6</b>	<b>102.5</b>	<b>101.1</b>

### <Hankyu Oasis Co., Ltd.>

(% : year on year)

	October	November	December	January	February	March
<b>Total stores</b>	<b>104.9</b>	<b>106.0</b>	<b>104.7</b>	<b>103.9</b>	<b>100.1</b>	<b>102.1</b>
Existing stores	98.7	100.0	101.0	101.0	97.3	99.2

### <Izumiya Co., Ltd.>

(% : year on year)

	October	November	December	January	February	March
<b>Total stores</b>	<b>98.0</b>	<b>95.2</b>	<b>93.9</b>	<b>93.7</b>	<b>91.2</b>	<b>91.3</b>
Existing stores	100.0	97.5	96.3	96.3	94.5	94.8