

## Monthly Sales Report May, 2016

(% : year on year)

|                           | May         |
|---------------------------|-------------|
| <b>Consolidated Sales</b> | <b>99.1</b> |
| Department Store Business | 98.2        |
| Supermarket Business      | 106.2       |
| Izumiya Business          | 96.9        |

### ◆Hankyu Hanshin Department Stores, Inc.

**Sales of each store** (% : year on year)

|                          | May         |
|--------------------------|-------------|
| Hankyu Main Store ※      | 99.2        |
| Hanshin Umeda Main Store | 94.7        |
| Total of branch stores   | 98.4        |
| <b>Total</b>             | <b>98.3</b> |

※ Main Building 99.4%, Hankyu Men's Osaka 97.8%

**Number of customers** (% : year on year)

|              | May         |
|--------------|-------------|
| <b>Total</b> | <b>99.9</b> |

**Sales of each category** (% : year on year)

|                              | May         |
|------------------------------|-------------|
| Mens clothing                | 96.7        |
| Ladies clothing              | 95.0        |
| Childrens clothing           | 96.2        |
| Other clothing               | 95.7        |
| <b>Clothing</b>              | <b>95.7</b> |
| Accessories, bags and others | 97.8        |
| Household merchandise        | 95.1        |
| Foods                        | 99.7        |
| Restaurants & cafés          | 95.7        |
| General merchandise          | 103.6       |
| Service                      | 84.2        |
| Other                        | 100.5       |
| <b>Total</b>                 | <b>98.3</b> |

**Branch stores** (% : year on year)

|                         | May   |
|-------------------------|-------|
| Senri Hankyu            | 97.1  |
| Sakai Kitahanada Hankyu | 89.9  |
| Kawanishi Hankyu        | 97.3  |
| Takarazuka Hankyu       | 99.7  |
| Nishinomiya Hankyu      | 97.7  |
| Sanda Hankyu            | 101.7 |
| Hakata Hankyu           | 103.6 |
| Hankyu Men's Tokyo      | 98.2  |
| Oi Hankyu Food Hall     | 97.9  |
| Tsuzuki Hankyu          | 98.8  |
| Amagasaki Hanshin       | 73.8  |
| Hanshin Nishinomiya     | 96.1  |
| Hanshin Mikage          | 104.1 |

### ◆Hanshoku Co., Ltd.

(% : year on year)

|                 | May   |
|-----------------|-------|
| Total stores    | 104.7 |
| Existing stores | 99.7  |

※Hanshoku Co.,Ltd is dated June 1,2016,changed its name to Hankyu Oasis Co.,Ltd.

### ◆Izumiya Co., Ltd.

(% : year on year)

|                 | May  |
|-----------------|------|
| Total stores    | 96.4 |
| Existing stores | 95.8 |