

Monthly Sales Report January, 2016

(% : year on year)

| | January |
|---------------------------|--------------|
| Consolidated Sales | 99. 0 |
| Department Store Business | 96. 4 |
| Supermarket Business | 107. 7 |
| Izumiya Business | 101. 1 |

Hankyu Hanshin Department Stores, Inc.

Sales of each store (% : year on year)

| | January |
|--------------------------|--------------|
| Hankyu Main Store | 104. 5 |
| Hanshin Umeda Main Store | 68. 5 |
| Total of branch stores | 100. 1 |
| Total | 96. 4 |

Main Building 105. 1%, Hankyu Men's Osaka 101. 6%

Number of customers (% : year on year)

| | January |
|--------------|--------------|
| Total | 92. 5 |

Sales of each category (% : year on year)

| | January |
|------------------------------|--------------|
| Mens clothing | 98. 4 |
| Ladies clothing | 90. 3 |
| Childrens clothing | 94. 0 |
| Other clothing | 92. 7 |
| Clothing | 93. 1 |
| Accessories, bags and others | 86. 9 |
| Household merchandise | 97. 9 |
| Foods | 100. 3 |
| Restaurants & cafés | 86. 9 |
| General merchandise | 120. 7 |
| Service | 75. 5 |
| Other | 98. 2 |
| Total | 96. 4 |

Branch stores (% : year on year)

| | January |
|-------------------------|---------|
| Senri Hankyu | 100. 6 |
| Sakai Kitahanada Hankyu | 97. 9 |
| Kawanishi Hankyu | 98. 7 |
| Takarazuka Hankyu | 101. 5 |
| Nishinomiya Hankyu | 100. 8 |
| Sanda Hankyu | 98. 1 |
| Hakata Hankyu | 99. 9 |
| Hankyu Men's Tokyo | 100. 9 |
| Oi Hankyu Food Hall | 101. 1 |
| Tsuzuki Hankyu | 98. 2 |
| Amagasaki Hanshin | 102. 2 |
| Hanshin Nishinomiya | 98. 6 |
| Hanshin Mikage | 106. 4 |

Hanshoku Co., Ltd.

(% : year on year)

| | January |
|-----------------|---------|
| Total stores | 106. 8 |
| Existing stores | 99. 3 |

Izumiya Co., Ltd.

(% : year on year)

| | January |
|-----------------|---------|
| Total stores | 101. 0 |
| Existing stores | 102. 5 |