

H2O Retailing Corporation, Monthly Sales Summary(Fiscal Year ending March 31, 2016)

<Consolidated results>

(% : year on year)

	April	May	June	July	August	September
Consolidated Sales	175.2	166.3	160.7	103.2	102.5	98.5
Department Store Business	112.9	105.6	100.2	104.9	103.4	104.1
Supermarket Business	117.0	111.8	110.1	109.4	107.5	108.4
Izumiya Business	102.3	100.9	96.1	98.7	96.9	99.0

◆ Consolidated sales from April until June of last year does not include those of the Izumiya business.

<Hankyu Hanshin Department Stores, Inc.>

●Sales of each store

(% : year on year)

	April	May	June	July	August	September
Hankyu Main Store	128.0	117.2	115.4	113.3	115.0	114.4
Hanshin Umeda Main Store	86.6	80.6	72.3	82.3	78.7	80.0
Branch Stores	108.0	103.7	97.1	104.9	100.8	104.5
Total	113.0	105.6	100.2	104.9	103.4	104.2

◆Branch stores

(% : year on year)

	April	May	June	July	August	September
Senri Hankyu	110.3	105.5	98.1	104.3	102.6	102.8
Sakai Kitahanada Hankyu	96.6	95.7	93.0	94.4	94.4	93.3
Kawanishi Hankyu	105.9	100.3	96.6	101.1	100.1	99.9
Takarazuka Hankyu	103.4	98.8	99.5	99.3	101.6	98.7
Nishinomiya Hankyu	107.4	105.5	93.0	106.9	102.3	102.1
Sanda Hankyu	108.0	104.9	95.1	102.9	100.3	105.5
Hakata Hankyu	111.0	104.2	96.7	109.3	100.3	112.3
Hankyu Men's Tokyo	117.8	114.4	107.1	111.7	107.3	111.1
Oi Hankyu Food Hall	101.9	100.3	99.8	98.3	99.6	99.5
Tsuzuki Hankyu	101.7	102.6	94.2	100.0	96.6	98.8
Amagasaki Hanshin	105.2	99.3	97.0	102.1	99.9	99.4
Hanshin Nishinomiya	102.1	102.1	101.5	100.7	99.4	97.8
Hanshin Mikage	105.6	94.6	102.5	114.5	95.8	99.8

●Number of customers

(% : year on year)

	April	May	June	July	August	September
Total	92.8	93.6	91.8	95.3	94.4	95.4

●Sales of each category

(% : year on year)

	April	May	June	July	August	September
Mens clothing	109.9	109.3	97.5	105.8	102.7	112.7
Ladies clothing	109.5	101.8	88.8	101.7	96.2	98.7
Childrens clothing	110.2	108.5	84.5	114.2	101.0	105.0
Other clothing	108.6	101.9	85.7	99.2	90.7	96.9
Clothing	109.6	104.3	90.5	103.4	97.5	102.6
Accessories, bags and others	126.5	103.5	100.1	106.0	102.6	101.9
Household merchandise	103.8	99.0	91.7	98.9	94.3	102.3
Foods	101.4	98.2	98.8	99.5	98.9	100.2
Restaurant & café	88.3	91.1	86.9	89.1	86.3	87.3
General merchandise	147.8	140.0	137.9	134.2	140.0	126.4
Service	86.5	94.4	83.4	81.7	76.5	76.5
Other	98.6	95.1	88.1	97.6	100.4	97.9
Total	113.0	105.6	100.2	104.9	103.4	104.2

<Hanshoku Co., Ltd.>

(% : year on year)

	April	May	June	July	August	September
Total stores	117.0	111.5	109.7	108.8	106.4	107.3
Existing stores	105.6	101.6	101.2	102.3	100.8	100.0

<Izumiya Co., Ltd.>

(% : year on year)

	April	May	June	July	August	September
Total stores	107.0	104.5	95.6	99.2	101.0	99.7
Existing stores	107.3	104.5	95.6	99.4	101.1	100.3

H2O Retailing Corporation, Monthly Sales Summary(Fiscal Year ending March 31, 2016)

<Consolidated results>

(% : year on year)

	October	November	December	January	February	March
Consolidated Sales	106.5	101.2	98.9	99.0	103.0	101.5
Department Store Business	106.2	98.0	99.6	96.4	100.8	101.7
Supermarket Business	108.1	108.4	106.1	107.7	109.9	107.2
Izumiya Business	102.7	96.1	94.0	101.1	98.4	96.6

◆ The yoy % in December 2014 was 198.7%, since it included the sales of Izumiya Business in November 2014 and December 2014 due to fiscal year-end unification.
The yoy % of December 2015 compared with the figure is 78.9%.

<Hankyu Hanshin Department Stores, Inc.>

●Sales of each store

(% : year on year)

	October	November	December	January	February	March
Hankyu Main Store	114.4	105.5	105.2	104.5	100.7	102.7
Hanshin Umeda Main Store	87.4	75.1	81.9	68.5	105.8	103.7
Branch Stores	104.3	98.8	99.7	100.1	98.9	99.1
Total	106.2	98.0	99.6	96.4	100.8	101.5

◆Branch stores

(% : year on year)

	October	November	December	January	February	March
Senri Hankyu	100.4	98.3	96.9	100.6	100.4	97.3
Sakai Kitahanada Hankyu	93.9	92.4	94.9	97.9	95.9	93.4
Kawanishi Hankyu	100.0	99.2	96.9	98.7	96.3	97.3
Takarazuka Hankyu	102.4	99.2	96.6	101.5	99.8	98.3
Nishinomiya Hankyu	103.7	99.9	98.2	100.8	97.9	99.5
Sanda Hankyu	104.8	97.1	99.9	98.1	99.3	103.5
Hakata Hankyu	107.7	99.3	101.8	99.9	101.8	103.2
Hankyu Men's Tokyo	117.3	100.7	102.2	100.9	100.3	99.8
Oi Hankyu Food Hall	104.1	99.5	101.7	101.1	100.6	102.1
Tsuzuki Hankyu	99.0	97.4	99.4	98.2	99.1	96.6
Amagasaki Hanshin	97.2	97.0	113.4	102.2	74.3	71.7
Hanshin Nishinomiya	102.8	97.7	100.3	98.6	99.6	98.0
Hanshin Mikage	96.6	102.9	105.3	106.4	103.8	102.9

●Number of customers

(% : year on year)

	October	November	December	January	February	March
Total	97.2	90.8	94.7	92.5	95.3	97.9

●Sales of each category

(% : year on year)

	October	November	December	January	February	March
Mens clothing	115.2	96.1	96.9	98.4	97.7	98.9
Ladies clothing	98.9	92.0	89.9	90.3	83.3	97.2
Childrens clothing	102.7	95.3	98.1	94.0	96.7	100.5
Other clothing	99.3	92.6	91.4	92.7	87.1	105.9
Clothing	103.7	93.5	93.0	93.1	88.7	98.7
Accessories, bags and others	102.3	95.5	94.2	86.9	107.8	96.0
Household merchandise	102.4	85.4	95.7	97.9	96.3	106.5
Foods	102.1	96.6	99.4	100.3	100.8	100.5
Restaurant & café	90.8	83.1	86.9	86.9	91.7	98.8
General merchandise	135.8	127.1	129.5	120.7	120.6	117.0
Service	83.4	72.2	73.2	75.5	88.9	88.0
Other	99.7	101.1	99.9	98.2	99.5	102.4
Total	106.2	98.0	99.6	96.4	100.8	101.5

<Hanshoku Co., Ltd.>

(% : year on year)

	October	November	December	January	February	March
Total stores	107.1	106.4	105.1	106.8	108.8	106.2
Existing stores	100.0	99.6	97.8	99.3	103.1	101.4

<Izumiya Co., Ltd.>

(% : year on year)

	October	November	December	January	February	March
Total stores	102.2	95.5	95.6	101.0	100.4	97.2
Existing stores	102.6	95.8	96.0	102.5	101.0	97.4