

H2O Retailing Corporation, Monthly Sales Summary(Fiscal Year ending March 31, 2015)

From April to September

(% : year on year)

	April	May	June	July	August	September
Consolidated Sales	94.3	102.5	98.6	156.5	168.5	168.0
Department Store Business	92.1	101.3	95.5	101.0	102.0	103.0
Supermarket Business	100.4	107.0	109.9	109.5	113.2	110.5
Izumiya Business	-	-	94.4	95.3	99.8	94.6

Consolidated sales from April until June does not include those of the Izumiya business.

Consolidated sales from July until November include those of the Izumiya business in the previous month.

Consolidated sales in December include those of the Izumiya business in November and December.

< Hankyu Hanshin Department Stores, Inc. >

Sales of each store

(% : year on year)

	April	May	June	July	August	September
Hankyu Umeda Main Store	91.6	105.0	96.0	107.1	106.3	107.6
Hanshin Umeda Main Store	85.0	91.7	92.0	89.7	91.2	97.7
Branch Stores	96.5	102.2	97.0	99.7	102.6	100.6
Total	92.1	101.3	95.5	101.0	102.0	103.1

Branch stores

(% : year on year)

	April	May	June	July	August	September
Senri Hankyu	88.4	97.3	92.3	95.8	99.2	96.7
Sakai Kitahanada Hankyu	92.5	95.9	92.3	94.6	94.5	93.8
Kawanishi Hankyu	91.3	97.1	94.7	97.4	98.7	97.6
Takarazuka Hankyu	85.0	90.1	82.8	87.7	92.7	93.1
Nishinomiya Hankyu	97.8	103.4	97.7	100.6	101.2	100.8
Sanda Hankyu	83.9	105.2	101.2	103.3	93.5	110.8
Hakata Hankyu	102.5	109.6	103.3	105.3	111.4	101.7
Hankyu Men's Tokyo	105.1	110.0	99.3	104.5	106.9	115.7
Oi Hankyu Food Hall	101.4	101.3	99.6	101.4	103.9	101.0
Tsuzuki Hankyu	93.8	96.9	97.2	99.2	100.4	98.4
Amagasaki Hanshin	96.4	98.5	92.7	97.4	99.8	100.8
Hanshin Nishinomiya	99.2	100.1	97.3	98.7	101.3	105.3
Hanshin Mikage	93.7	99.5	96.8	92.7	93.8	94.4

Number of customers

(% : year on year)

	April	May	June	July	August	September
Total	100.8	102.8	98.3	100.1	100.4	100.5

Sales of each category

(% : year on year)

	April	May	June	July	August	September
Mens clothing	103.4	104.4	96.1	105.7	104.2	107.4
Ladies clothing	91.3	102.7	93.2	101.7	103.1	105.3
Childrens clothing	95.5	102.4	93.4	101.3	107.6	105.1
Other clothing	89.7	98.0	98.9	99.3	100.7	109.3
Clothing	94.5	102.6	94.6	102.3	103.4	106.2
Accessories, bags and others	91.4	105.7	93.7	104.9	105.1	103.8
Household merchandise	91.6	94.6	90.3	99.8	97.3	97.6
Foods	96.0	101.9	99.5	99.2	101.3	99.8
Restaurant & café	81.7	87.9	84.2	86.1	88.2	88.9
General merchandise	79.4	95.4	96.8	102.3	102.8	105.9
Service	103.6	104.8	102.2	97.2	91.5	120.1
Other	79.5	97.1	95.0	100.9	104.4	98.7
Total	92.1	101.3	95.5	101.0	102.0	103.1

H2O Retailing Corporation, Monthly Sales Summary(Fiscal Year ending March 31, 2015)

From October to March

(% : year on year)

	October	November	December	January	February	March
Consolidated Sales	158.4	155.7	198.7	153.0	152.7	123.8
Department Store Business	101.5	103.9	101.4	102.7	101.1	80.7
Supermarket Business	111.3	107.2	107.2	105.2	108.7	106.4
Izumiya Business	90.6	92.0	93.3	95.6	93.1	83.5

Consolidated sales from April until June does not include those of the Izumiya business.

Consolidated sales from July until November include those of the Izumiya business in the previous month.

Consolidated sales in December include those of the Izumiya business in November and December.

< Hankyu Hanshin Department Stores, Inc. >

Sales of each store

(% : year on year)

	October	November	December	January	February	March
Hankyu Umeda Main Store	106.0	109.1	107.8	106.7	107.6	86.7
Hanshin Umeda Main Store	89.6	95.1	88.0	101.7	81.7	50.6
Branch Stores	102.2	101.9	100.0	98.4	102.2	90.6
Total	101.5	103.9	101.4	102.7	101.1	80.6

Branch stores

(% : year on year)

	October	November	December	January	February	March
Senri Hankyu	99.0	96.5	97.3	94.1	98.7	87.8
Sakai Kitahanada Hankyu	94.7	92.6	90.7	91.4	92.0	85.3
Kawanishi Hankyu	99.3	95.4	96.6	94.8	97.7	86.6
Takarazuka Hankyu	88.8	88.4	92.6	80.8	92.7	118.1
Nishinomiya Hankyu	101.2	101.8	98.6	99.3	101.5	86.3
Sanda Hankyu	105.3	105.2	104.2	106.7	99.9	82.1
Hakata Hankyu	109.6	110.9	104.8	103.1	106.3	91.4
Hankyu Men's Tokyo	111.0	110.1	110.1	107.9	119.7	93.9
Oi Hankyu Food Hall	100.7	98.1	101.0	100.3	102.2	91.9
Tsuzuki Hankyu	99.3	98.8	97.4	93.8	102.5	92.0
Amagasaki Hanshin	94.2	99.9	94.9	94.9	101.1	90.6
Hanshin Nishinomiya	96.5	105.5	100.4	98.7	99.1	97.7
Hanshin Mikage	102.5	96.2	94.3	99.8	97.9	100.1

Number of customers

(% : year on year)

	October	November	December	January	February	March
Total	98.8	102.7	98.4	98.8	100.1	87.9

Sales of each category

(% : year on year)

	October	November	December	January	February	March
Mens clothing	105.7	102.7	103.3	101.9	107.8	91.4
Ladies clothing	101.7	100.5	101.4	97.8	103.1	84.1
Childrens clothing	99.1	104.8	95.9	97.3	102.7	88.0
Other clothing	100.2	104.4	99.1	97.3	95.5	75.5
Clothing	102.4	101.8	101.4	98.9	103.5	85.5
Accessories, bags and others	105.3	113.2	104.2	116.8	102.0	68.3
Household merchandise	93.3	102.1	91.5	91.6	89.1	72.8
Foods	100.2	101.6	99.6	99.2	100.7	93.8
Restaurant & café	88.8	94.3	88.7	89.5	88.9	73.9
General merchandise	102.7	106.7	108.9	108.6	103.8	71.4
Service	97.2	119.8	111.2	106.3	86.5	69.2
Other	86.1	99.2	91.2	86.1	55.7	76.3
Total	101.5	103.9	101.4	102.7	101.1	80.6