

## Monthly Sales Report February, 2013

(% : year on year)

|                           | February     |
|---------------------------|--------------|
| <b>Consolidated Sales</b> | <b>105.7</b> |
| Department Store Business | 108.9        |
| Supermarket Business      | 100.1        |

### < Department Business >

#### Sales of each store (% : year on year)

|                               | February     |
|-------------------------------|--------------|
| Hankyu Umeda Flagship Store 1 | 153.0        |
| Hanshin Umeda Flagship Store  | 90.7         |
| Branch stores                 | 88.6         |
| <b>Total</b>                  | <b>108.8</b> |
| Same-store sales 2            | 113.4        |

- 1 Main Building 163.6%, Hankyu Men's Osaka 104.1%  
2 Kobe Hankyu is excluded.

#### Sales of each category (% : year on year)

|                              | February     | Same-store sales 3 |
|------------------------------|--------------|--------------------|
| Mens clothing                | 101.6        | 106.0              |
| Ladies clothing              | 103.4        | 109.6              |
| Childrens clothing           | 81.5         | 108.1              |
| Other clothing               | 103.1        | 105.3              |
| <b>Clothing</b>              | <b>100.6</b> | <b>108.1</b>       |
| Accessories, bags and others | 119.1        | 123.9              |
| Household merchandise        | 97.7         | 107.1              |
| Foods                        | 106.7        | 108.7              |
| Restaurant & café            | 172.5        | 180.3              |
| General merchandise          | 116.7        | 119.1              |
| Service                      | 96.3         | 100.7              |
| Other                        | 72.7         | 73.4               |
| <b>Total</b>                 | <b>108.8</b> | <b>113.4</b>       |

- 3 Kobe Hankyu is excluded.

#### Number of customers (% : year on year)

|              | February     |
|--------------|--------------|
| <b>Total</b> | <b>105.5</b> |