

H2O Retailing Corporation, Monthly Sales Summary(Fiscal Year ending March 31, 2013)

From April to September

(% : year on year)

	April	May	June	July	August	September
Consolidated Sales	98.9	99.5	99.6	98.1	103.1	100.2
Department Store Business	93.2	94.8	93.8	93.3	97.7	95.4
Supermarket Business	101.5	100.1	101.8	99.6	101.0	100.6

< Department Store Business >

Sales of each store

(% : year on year)

	April	May	June	July	August	September
Hankyu Umeda Flagship Store	88.0	87.9	90.1	87.8	89.2	83.0
Hanshin Umeda Flagship Store	99.9	105.5	100.5	100.5	101.3	102.5
Branch Stores	93.3	93.9	92.6	93.9	102.0	101.4
Total	93.2	94.8	93.8	93.3	97.7	95.3
Same-store sales ¹	95.3	97.0	95.9	95.0	97.3	94.5

¹ From April to June,2012 : Kobe Hankyu is excluded.

From July to September,2012 : Kobe Hankyu and HANKYU MEN'S TOKYO are excluded.

Number of customers

(% : year on year)

	April	May	June	July	August	September
Total	89.1	91.3	94.5	93.3	94.3	95.2

Sales of each category

(% : year on year)

	April	May	June	July	August	September
Mens clothing	117.6	119.6	111.5	115.2	127.5	125.3
Ladies clothing	89.3	89.9	83.8	82.0	93.2	87.6
Childrens clothing	84.0	82.0	85.6	83.5	80.5	74.5
Other clothing	91.5	92.9	87.4	90.1	84.3	90.2
Clothing	94.9	96.0	90.9	89.7	96.9	93.8
Accessories, bags and others	100.8	98.3	96.2	99.2	106.1	103.4
Household merchandise	80.8	90.9	91.4	88.1	91.1	87.7
Foods	89.8	93.4	96.9	95.4	96.7	92.6
Restaurant & café	87.9	89.0	89.6	86.9	89.8	94.5
General merchandise	92.3	92.9	93.5	93.3	96.7	96.5
Service	85.4	87.6	87.2	79.9	104.9	110.1
Other	93.4	96.2	98.8	92.5	92.5	83.0
Total	93.2	94.8	93.8	93.3	97.7	95.3

[Same-store sales ²]

(% : year on year)

	April	May	June	July	August	September
Mens clothing	119.5	121.8	113.4	99.2	103.5	102.0
Ladies clothing	91.1	91.9	85.7	89.3	95.5	89.3
Childrens clothing	99.3	100.4	105.1	97.9	97.3	87.2
Other clothing	91.8	93.4	87.8	90.6	84.8	90.5
Clothing	98.0	99.4	93.8	92.2	95.6	91.7
Accessories, bags and others	102.6	100.2	98.0	96.6	99.9	99.0
Household merchandise	83.6	94.0	94.6	91.3	94.0	90.5
Foods	91.2	95.0	98.4	97.2	98.3	94.2
Restaurant & café	90.5	91.9	92.3	90.0	92.3	96.7
General merchandise	93.3	93.8	94.4	94.9	96.7	96.5
Service	90.5	90.4	91.7	96.0	101.9	104.3
Other	94.5	98.2	100.0	92.9	93.0	83.4
Total	95.3	97.0	95.9	95.0	97.3	94.5

² From April to June,2012 : Kobe Hankyu is excluded.

From July to September,2012 : Kobe Hankyu and HANKYU MEN'S TOKYO are excluded.

H2O Retailing Corporation, Monthly Sales Summary(Fiscal Year ending March 31, 2013)

From October to March

(% : year on year)

	October	November	December	January	February	March
Consolidated Sales	100.0	108.9	107.8	108.3	105.7	110.2
Department Store Business	96.9	111.3	109.9	109.8	108.9	115.0
Supermarket Business	101.7	101.6	103.6	105.8	100.1	102.5

< Department Store Business >

Sales of each store

(% : year on year)

	October	November	December	January	February	March
Hankyu Umeda Flagship Store	97.6	148.4	140.5	147.1	153.0	162.0
Hanshin Umeda Flagship Store	100.7	88.8	91.7	91.5	90.7	89.9
Branch Stores	93.9	93.1	93.7	92.7	88.6	95.0
Total	96.8	111.3	109.9	109.8	108.8	115.0
Same-store sales ¹	98.6	113.7	112.9	113.8	113.4	118.4

¹ October, 2012 : Kobe Hankyu and HANKYU MEN'S TOKYO are excluded.

From November, 2012 to March, 2013 : Kobe Hankyu is excluded.

Number of customers

(% : year on year)

	October	November	December	January	February	March
Total	98.7	112.1	107.1	105.2	105.5	104.2

Sales of each category

(% : year on year)

	October	November	December	January	February	March
Mens clothing	100.6	107.7	104.8	104.8	101.6	113.0
Ladies clothing	93.2	109.8	112.7	109.0	103.4	115.1
Childrens clothing	83.3	90.4	92.0	91.0	81.5	95.9
Other clothing	90.2	100.8	107.2	101.5	103.1	104.8
Clothing	93.8	106.6	107.6	105.4	100.6	111.8
Accessories, bags and others	101.6	119.0	121.5	120.4	119.1	128.9
Household merchandise	90.3	98.4	101.9	104.7	97.7	112.9
Foods	97.6	110.7	104.9	107.0	106.7	107.1
Restaurant & café	117.1	195.6	184.3	175.3	172.5	167.5
General merchandise	96.9	110.4	109.7	112.1	116.7	119.7
Service	89.6	93.4	91.8	76.9	96.3	96.5
Other	93.2	103.3	107.9	107.4	72.7	104.4
Total	96.8	111.3	109.9	109.8	108.8	115.0

[Same-store sales ²]

(% : year on year)

	October	November	December	January	February	March
Mens clothing	99.5	108.8	107.1	107.9	106.0	116.7
Ladies clothing	95.2	111.9	116.9	113.0	109.6	119.6
Childrens clothing	99.0	106.6	110.2	106.0	108.1	109.7
Other clothing	90.6	101.3	108.8	103.3	105.3	106.8
Clothing	96.0	109.5	112.2	110.0	108.1	116.8
Accessories, bags and others	103.2	120.8	125.1	124.8	123.9	134.9
Household merchandise	92.8	101.3	106.9	112.9	107.1	120.3
Foods	99.2	112.8	106.5	109.3	108.7	108.4
Restaurant & café	121.3	202.0	190.8	182.5	180.3	171.5
General merchandise	97.7	111.6	111.2	113.8	119.1	120.7
Service	89.4	96.8	98.8	102.3	100.7	99.2
Other	94.3	104.4	109.1	109.6	73.4	105.3
Total	98.6	113.7	112.9	113.8	113.4	118.4

² October, 2012 : Kobe Hankyu and HANKYU MEN'S TOKYO are excluded.

From November, 2012 to March, 2013 : Kobe Hankyu is excluded.