This document is an unofficial English translation of a part of the Japanese original text of the Notice of the 101st Annual General Meeting of Shareholders of  $H_2O$  RETAILING CORPORATION. The Company provides this translation for reference and convenience purposes only and without any warranty as to its accuracy or otherwise. In the event of any discrepancy between this English translation and the Japanese original, the latter shall prevail.

(Securities Code 8242) June 8, 2020

Naoya Araki President and Representative Director H<sub>2</sub>O RETAILING CORPORATION 8-7 Kakuda-cho, Kita-ku, Osaka

Dear shareholders:

## Notice of the 101st Annual General Meeting of Shareholders

We would like to inform you that we will hold the 101st Annual General Meeting of Shareholders, the details of which are given below.

Please exercise your voting rights by mail or via the Internet or similar means. You are kindly requested to read the "Information regarding Exercising Voting Rights" (pp. 3-4) and exercise your voting rights by 6:00 p.m. on Monday, June 22, 2020.

| Basic Philosophy of the H <sub>2</sub> O Retailing Group | To remain indispensable to the local communities<br>through our activities of providing a model of<br>lifestyle to local residents |
|--|--|
| 1 2  | through our activities of providing a model of   |

#### Details

- 1. Date and Time: Tuesday, June 23, 2020, 10:00 a.m.
- 2. Venue: Main Hall, Umeda Arts Theater
  - 19-1 Chayamachi, Kita-ku, Osaka
  - \* Please see the access map at the end this document.

## 3. Agenda of the Meeting:

## Matters to be Reported

- 1. Reports on the Business Report, Consolidated Financial Statements, and Financial Statements for the 101st fiscal term (from April 1, 2019 to March 31, 2020)
- 2. Report on the audit results of the Consolidated Financial Statements by the Accounting Auditor and the Audit and Supervisory Committee

## Matters to be Resolved

**Proposal No. 1**: Election of Five (5) Directors (excluding Directors who are Audit and Supervisory Committee Members)

Proposal No. 2: Election of Five (5) Directors who are Audit and Supervisory Committee Members

## Proposal No. 3: Payment of Bonuses to Directors

## 4. Notes Regarding How to Exercise Voting Rights:

Please refer to the "Information regarding Exercising Voting Rights" (pp. 3-4).

- When attending the meeting, please submit the enclosed voting card to a receptionist at the venue of the meeting.
- Matters concerning the Company's stock options, etc." in the business report, "notes to consolidated financial statements" in the consolidated financial statements and "notes to financial statements" in the financial statements are posted on the Company's website (https://www.h2o-retailing.co.jp/ja/ir/stock/meeting.html) based on the provisions of laws and regulations and Article 16 of the Company's articles of incorporation. Therefore, such information is not included in the documents attached to this convocation notice. The business report, the consolidated financial statements and the financial statements which are audited by the Audit and Supervisory Committee and the accounting auditor include the documents mentioned in those attached to this convocation notice and the matters stated in the Company's website as above.
- If necessity arises to amend the reference document for the shareholders meeting, the business report, the consolidated financial statements, or the financial statements by the day prior to the shareholders meeting, any matters amended will be posted on the following website (https://www.h2o-retailing.co.jp/ja/ir/stock/meeting.html).
- We already ended the practice of handing out gifts to attendees of the Annual General Meeting of Shareholders. Thank you for your understanding.

## Information regarding Exercising Voting Rights

## You can exercise your voting rights by any of the following means.

- Exercising voting rights by attending the Annual General Meeting of Shareholders Please submit the enclosed Voting Card at a receptionist at the venue of the Meeting. Please bring this convocation notice with you.
- Exercising voting rights by mail Please return the enclosed Voting Card (with approval or disapproval indicated for each proposal) to reach us before the exercise time limit. Any vote without approval or disapproval indicated for a particular proposal will be counted as a vote for approval of the pertinent proposal.

Exercise time limit: 6:00 p.m. on Monday, June 22, 2020

Exercising voting rights via the Internet or similar means Please access the voting website which is designated by the Company either by entering the URL (https://evote.tr.mufg.jp/) or by scanning the QR code on the Voting Card with your smartphone and exercise your voting rights before the exercise time limit. If you have any questions, etc., please contact the Help Desk.

Exercise time limit: 6:00 p.m. on Monday, June 22, 2020

## ■ Handling of multiple votes cast by the same shareholder

- (1) If a voting right is exercised both by mail and via the Internet or similar means, the vote cast via the Internet will be considered to be the valid vote.
- (2) If a voting right is exercised via the Internet twice or more, the last vote cast will be considered to be the valid vote. If a voting right is exercised via a personal computer, smartphone, and/or mobile phone, the last vote cast will be considered to be the valid vote.

## ■ Information regarding the Electronic Voting Platform

For nominee shareholders (including their standing proxies), such as trust banks or custodian banks, the Electronic Voting Platform is also available if they sign up in advance. The platform is operated by ICJ, Inc., a joint venture company established by Tokyo Stock Exchange, Inc. and other companies.

- If you are able to attend the annual general meeting of shareholders, it is not necessary to follow the procedures to exercise voting rights by mail or via the Internet or similar means.
- If you choose to exercise your voting rights by proxy, the proxy will be requested to submit a letter of proxy and a Voting Card to a receptionist at the venue of the Meeting. Only a shareholder who has voting rights at the meeting can serve as a proxy.

Exercising voting rights via the Internet or similar means

Scanning the QR code with your smartphone

(1) Scan the QR code.

Use your smartphone to scan the login QR code found at the bottom right of the enclosed Voting Card.

- (2) Choose the method you wish to use to exercise your voting rights. A screen asking you to choose how you wish to vote on proposals will be displayed. Choose your desired method.
- (3) Vote on each proposal.Follow the instructions on the screen to vote on each proposal to complete the process.

You may only scan the QR code to exercise your voting rights once. If you attempt to log in again, you will need to enter the login ID and temporary password printed on the right-hand side of the Voting Card in order to do so.

## Entering your login ID and temporary password

- (1) Access the voting website. <u>https://evote.tr.mufg.jp/</u>
- (2) Enter the login ID and temporary password found on the Voting Card.
- (3) After entering a new password and then reentering the same password to confirm, follow the instructions on the screen to vote for each proposal to complete the process.
  - \*Costs arising from accessing the voting website (e.g., Internet connection fees, packet charges) will be borne by shareholders who access the website.
  - \*The voting website will not be available for use from 2:00 a.m. until 5:00 a.m. daily.

For inquiries about the system etc., please contact:

Securities Business Division (Help Desk), Mitsubishi UFJ Trust and Banking Corporation Tel. (toll-free): 0120-173-027 (available from 9:00 a.m. to 9:00 p.m.)

## **Reference Document for the Shareholders Meeting**

## **Proposals and reference matters**

## Matters related to Director nomination and compensation

In nominating the Company's Directors and deciding Directors' compensation and other matters, the Company has established a Nominating and Compensation Advisory Committee. Proposals concerning the nomination of Director candidates and the compensation for Directors are examined and recommended to the Board of Directors by the committee and then decided by the board, in view of the basic principles stipulated by the Company.

The Audit and Supervisory Committee reviewed each proposal referred to this Meeting and confirmed the administration method of the Nominating and Compensation Advisory Committee and pertinent matters and found nothing to point out in particular.

In accordance with the basic principles, the nomination standards for Director candidates—the "concept of diversity and balance of the Board of Directors" and "standards of independence of outside directors"—have been defined as described below.

(For your reference)

## "Concept of diversity and balance of the Board of Directors"

Internal director candidates will be nominated among the personnel of the Company's Group who have appropriate capabilities, experience, and knowledge of planning and execution of the Group's management strategies, financing and accounting, and compliance matters and are regarded as appropriate human resources to sustainably increase the corporate value of the Group and those who are representatives of main subsidiaries, while outside director candidates will be nominated among persons experienced in the corporate management in any industry, attorneys at law, and persons who have expertise useful for the Company Group's business, etc., so that the Board of Directors will maintain an appropriate size to keep its diversity and balance as well as to enable rapid decision-making. At least one Director who is Audit and Supervisory Committee member will be nominated among persons who have profound experience and extensive knowledge concerning financing and accounting.

## "Standards of independence of outside directors"

The Company's outside directors will be determined to be independent, unless they fall under any of the following items:

- 1. Any person who conducts transactions with the Company and its subsidiaries (hereinafter the "Company Group") as main clients (see Note 1), its executive director, executive officer or equivalent, manager or other employee (hereinafter the "Executive Person");
- 2. Any person who is a main client of the Company Group (see Note 2) or its Executive Person;
- Professionals, including attorney at law, certified public accountant, tax accountant or consultant, who receives money or other property benefits in excess of certain amount (see Note 3), in addition to the remuneration as director or corporate auditor given by the Company Group;
- 4. Any person who belongs to the audit corporation which is an accounting auditor of the Company Group and actually performs the audit work;
- 5. The Company's main shareholder (the person holding 10% or more of the voting rights, including indirect holding) or its Executive Person;
- 6. Any Executive Person of a company of which the Company Group is a main shareholder;
- 7. In the case where the Company Group's executive director, director who is a full-time Audit and Supervisory Committee member or full-time corporate auditor concurrently works as outside director or outside corporate auditor of other company, any Executive Person of the company;
- 8. Any Executive Person of the Hankyu Hanshin Toho Group (including the Company Group);
- 9. Any person who is granted donation by the Company Group in excess of certain amount

(see Note 4), or in the case where any organization, including corporation and association, is granted such donation, its Executive Person;

- Any person who has fallen under any of above items 1 through 9 during the past five years (in the case of the Company Group's Executive Person in above item 8, during the past 10 years);
- 11. Any person whose spouse or relative within the second degree falls under any of above items 1 through 10 (excluding items 3 and 4, limited to the Important Person (see Note 5)); and
- 12. Any person for whom it is found that there are specific reasons to cause a conflict of interest between the person and the Company.
- Note 1: "Any person who conducts transactions with the Company Group as main clients" means the Company Group's client who provides products or services to the Company Group and the amount of the client's transactions with the Company Group in the latest business year exceeds 100 million yen or 2% of the client's consolidated annual sales, whichever is larger.
- Note 2: "Any person as main client of the Company Group" means: (1) a client to whom the Company Group provides products or services and the amount of the Company Group's transactions with the client in the latest business year exceeds 2% of the Company's consolidated annual sales; or (2) a client to whom the Company Group owes debts and who loans more than 2% of the Company Group's consolidated total assets to the Company Group as of the end of the latest business year.
- Note 3: "Certain amount" means: (1) in the case where an individual personally provides the Company Group with professional services and receives consideration (excluding remuneration as director or corporate auditor) from the Company Group in the latest business year, 10 million yen a year; or (2) in the case where the individual belongs to the organization, including corporation and association, which provides the Company Group with services and receives consideration from the Company Group in the latest business year, 2% of the organization's annual total revenues.
- Note 4: "Certain amount" means 10 million yen a year in the latest business year.
- Note 5: The "Important Person" means an executive person who is a director, executive officer of a company with nominating committee, executive officer or general manager or higher ranking position, or an executive person who has the authority equivalent to that of the foregoing persons.

#### Nominating and Compensation Advisory Committee

To ensure fairness and transparency in nominating the Company's Directors and deciding Directors' compensation, the Company has established a Nominating and Compensation Advisory Committee as a voluntary advisory committee for the Board of Directors. The Nominating and Compensation Advisory Committee consists of a plural number of independent outside directors, including audit and supervisory committee members and the President. The planned composition of the committee after this General Meeting of Shareholders is as follows:

| Committee members | Chair            | Naoshi Ban<br>(Director and Audit and Supervisory<br>Committee Member, independent<br>outside) |
|-------------------|------------------|--|
|                   | Committee member | Kenjiro Nakano<br>(Director and Audit and Supervisory<br>Committee Member, independent         |
|                   | Committee member | outside)<br>Naoya Araki<br>(President and Representative Director)                             |

# Proposal No. 1: Election of Five (5) Directors (excluding Directors who are Audit and Supervisory Committee Members)

The terms of office of all five (5) Directors (excluding Directors who are Audit and Supervisory Committee members; hereinafter the same in this proposal) will expire at the conclusion of this Annual General Meeting of Shareholders. It is hereby proposed that five (5) Directors will be elected.

The Director candidates are given below.

| Candidate<br>No. | Name                | Present position in the Company                            |                        |  |
|------------------|---------------------|--|------------------------|--|
| 1                | Atsushi Suzuki      | Chairman of the Board                                      | Subject to re-election |  |
| 2                | Naoya Araki         | President and<br>Representative Director                   | Subject to re-election |  |
| 3                | Katsuhiro Hayashi   | Representative Director<br>and Executive Vice<br>President | Subject to re-election |  |
| 4                | Kazuo Sumi          | Director   | Subject to re-election |  |
| 5                | Toshihiko Yamaguchi |  | To be newly elected    |  |

| Candidate<br>No.                                  | 1   |  |  |                         |  |
|---|---|--|--|-------------------------|--|
|   | Ats   | ushi Suzuki                              | (Date of birth: April 5  | 5, 1956)                |  |
|   | Subjec  | t to re-election                         | Number of company shares<br>held by the candidate:   | 24,900                  |  |
| Brief history                                     | of positic  | ons and duties                           |  |                         |  |
| April 1980  |   | Joined Hankyu Department Sto             | ores, Inc.   |                         |  |
| October 20  | 000   | Executive Manager, SC Divisio            | on, Hankyu Department Stores, Inc.   |                         |  |
| April 2003  |   | Representative Director and Se           | enior Managing Executive Officer,  |                         |  |
|   |   | Hankyu Shopping Center Deve              | elopment Co., Ltd.   |                         |  |
| April 2006  |   | Executive Officer, Hankyu Dep            | artment Stores, Inc.   |                         |  |
| October 20  |   | Executive Officer, Hankyu Han            |  |                         |  |
| April 2013  |   |  | ive Officer, Hankyu Hanshin Departi  | ment Stores, Inc.       |  |
| March 201   |   | Director, H <sub>2</sub> O RETAILING COF |  |                         |  |
| April 2014  |   | •  | Director, H <sub>2</sub> O RETAILING CORPOR  |                         |  |
| April 2020  | April 2020 Chairman of the Board, Chair of the Board, H <sub>2</sub> O RETAILING CORPORATION (present position) |  |  |                         |  |
| Reason that he is nominated as Director candidate |   |  |  |                         |  |
| He has pro<br>he is appro                         | ofound ex<br>opriate fo   | perience and broad knowledge             | h 2020 and has been serving as Ch<br>e as a management executive, and<br>of the Group's corporate value. The | we have determined that |  |

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| Candidate No. 2   |   |   |   |  |
|---|---|---|---|--|
| Na  | aoya Araki  | (Date of birth: May 1   | 4, 1957)  |  |
| Sub   | ject to re-election   | Number of company shares held by the candidate:   | 11,800  |  |
| Brief history of pos  | itions and duties   |   |   |  |
| April 1981<br>April 2003<br>April 2004<br>October 2008<br>June 2010<br>March 2012<br>June 2012<br>April 2020<br>April 2020  | Executive Officer, Hankyu Dep<br>Executive Officer, Hankyu Han<br>Director and Executive Officer,<br>President and Representative I<br>Representative Director, H <sub>2</sub> O F<br>President and Representative I<br>position)<br>Chairman and Representative<br>position) | tore Development Office, Hankyu D<br>artment Stores, Inc.<br>shin Department Stores, Inc.<br>Hankyu Hanshin Department Store<br>Director, Hankyu Hanshin Departme | es, Inc.<br>ent Stores, Inc.<br>RATION (present |  |
|   | nt important positions held   |   |   |  |
| Chairman and Representative Director, Hankyu Hanshin Department Stores, Inc.  |   |   |   |  |
| Reason that he is nominated as Director candidate   |   |   |   |  |
| Mr. Naoya Araki served as President of Hankyu Hanshin Department Stores, Inc. as the core company of the Company Group. We have determined that he is appropriate for the sustainable improvement of the Group's corporate value based on his abundant experience, track record, and insight, in addition to his exertion of strong leadership in the Group's management strategy as President of the Company. Therefore, he continues to be nominated as Director candidate. |   |   |   |  |

| Candidate No.  |   |  |  |  |  |
|--|---|--|--|--|--|
| K  | atsuhiro Hayashi  | (Date of birth: Janua  | ary 20, 1958)  |  |  |
| Sub  | ject to re-election   | Number of company shares<br>held by the candidate:   | 13,600   |  |  |
| Brief history of pos   | itions and duties   |  |  |  |  |
| April 1982<br>April 2002<br>April 2005<br>June 2009<br>June 2009<br>April 2012<br>April 2014<br>April 2014<br>April 2015<br>April 2015<br>April 2015<br>April 2017   | General Manager, Compliance<br>Director and Executive Officer,<br>Executive Officer, Hankyu Han<br>Director and Executive Officer,<br>Director and Managing Executi<br>Director and Managing Executi<br>Representative Director and So<br>CORPORATION<br>In charge of the General Affairs<br>Public Relations Office, H <sub>2</sub> O R<br>Representative Director and So<br>Department Stores, Inc.<br>Representative Director and Ex<br>(present position) | tions Office, Hankyu Department Stores,<br>H2O RETAILING CORPORATION<br>shin Department Stores, Inc.<br>Hankyu Hanshin Department Store<br>ive Officer, H2O RETAILING CORP<br>ive Officer, Hankyu Hanshin Depart<br>enior Managing Executive Officer, H<br>s and Human Resources Office (pre<br>ETAILING CORPORATION<br>enior Managing Executive Officer, H<br>enior Managing Executive Officer, H | , Inc.<br>es, Inc.<br>ORATION<br>ment Stores, Inc.<br>I <sub>2</sub> O RETAILING<br>esent position) and the<br>lankyu Hanshin<br>ILING CORPORATION |  |  |
| November 2019  |   | Director, H <sub>2</sub> O Foods Group Co., Ltd  | . (present position)   |  |  |
|  | nt important positions held   |  |  |  |  |
|  | epresentative Director, H <sub>2</sub> O Food   | s Group Co., Ltd.  |  |  |  |
|  | Reason that he is nominated as Director candidate   |  |  |  |  |
| Mr. Katsuhiro Hayashi has achieved excellent results in business administration and has good capabilities and knowledge concerning planning and implementation of compliance matters. At the same time, he is responsible for the food business, which is the core business of the Group, and we have determined that he is appropriate for the sustainable improvement of the Group's corporate value based on his abundant experience, track record, and insight. Therefore, he continues to be nominated as Director candidate. |   |  |  |  |  |

| Candidate<br>No.              | 4   |   |  |  |  |  |
|-------------------------------|---|---|--|--|--|--|
|                               | Kazuo Sumi (Date of birth: April 19, 1949)  |   |  |  |  |  |
|                               | Subjec  | t to re-election  | Number of company shares held by the candidate:  | 24,700   |  |  |
| Brief history of              | positio   | ns and duties   |  |  |  |  |
| June 2017<br>Status of concu  | June 2000Director, Hankyu CorporationJune 2002Managing Director, Hankyu CorporationJune 2003President and Representative Director, Hankyu CorporationOctober 2007Director, H2O RETAILING CORPORATION (present position) |   |  |  |  |  |
| Chairman an                   | Chairman and Representative Director, Group CEO, Hankyu Hanshin Holdings, Inc.<br>Chairman and Representative Director, Hankyu Corporation<br>Outside Director, ASICS Corporation                                       |   |  |  |  |  |
| Reason that he                | Reason that he is nominated as Director candidate   |   |  |  |  |  |
| and currently<br>the Hankyu F | <sup>,</sup> delive<br>Ianshir  | rs various opinions, recommen<br>n Toho Group. Therefore, he co | rman and Group CEO of Hankyu Hau<br>dations, etc., from the viewpoint of n<br>ontinues to be nominated as Director<br>will be utilized in the management o | nanagement strategy of<br>(non-executive director) |  |  |

| Candidate<br>No.                      | 5  |   |   |                   |  |
|---------------------------------------|--|---|---|-------------------|--|
|                                       | Tos  | hihiko Yamaguchi  | (Date of birth: Augus                           | st 21, 1963)      |  |
|                                       | To be  | newly elected   | Number of company shares held by the candidate: | 3,500             |  |
| Brief history                         | of positic   | ons and duties  |   |                   |  |
| April 1986<br>April 2009              |  | Joined Hankyu Department Sto<br>Store Manager, Kawanishi Har<br>Stores, Inc.                  | ores, Inc.<br>Ikyu Department Store of Hankyu H | anshin Department |  |
| April 2011                            |  | Sales Service Executive Manager Hanshin Department Stores, In                                 | ger, Yurakucho Hankyu Department<br>Ic.         | Store of Hankyu   |  |
| August 20 <sup>7</sup>                | 11   | Sales Service Executive Manager, Hankyu Men's Tokyo of Hankyu Hanshin Department Stores, Inc. |   |                   |  |
| April 2012                            |  |   | Tokyo of Hankyu Hanshin Departme                | ent Stores, Inc.  |  |
| April 2014                            |  | Executive Officer, Hankyu Han   |   |                   |  |
| April 2018<br>April 2020              |  |   |   |                   |  |
| Status of cor                         | current i  | mportant positions held   |   |                   |  |
| President a                           | and Rep  | resentative Director, Hankyu Ha   | anshin Department Stores, Inc.                  |                   |  |
| Reason that                           | Reason that he is nominated as Director candidate  |   |   |                   |  |
| of the Com<br>sales. We<br>value base | Mr. Toshihiko Yamaguchi is currently President, Hankyu Hanshin Department Stores, Inc. as the core company of the Company Group, after serving as store manager at major stores and officer in charge of planning and sales. We have determined that he is appropriate for the sustainable improvement of the Group's corporate value based on his abundant experience, track record, and insight. Therefore, we have nominated him as Director candidate. |   |   |                   |  |

Notes:

- 1. Mr.Kazuo Sumi (a candidate to be a Director) holds a concurrent position as the Representative Director and Chairman of Hankyu Corporation. The Company has real estate lease contracts with Hankyu Corporation.
- 2. The Company has no special interest with other candidates.
- 3. On October 1, 2007, our trade name changed from Hankyu Department Stores, Inc. to H<sub>2</sub>O RETAILING CORPORATION in line with the transition to a holding company structure (based on the management integration with The Hanshin Department Store, Ltd.). At the same time, a company split was conducted to have the Department Store Business succeeded to a newly established company (Hankyu Department Stores, Inc.).

On October 1, 2008, Hankyu Department Stores, Inc. acquired The Hanshin Department Store, Ltd. through an absorption-type merger, and the trade name changed to Hankyu Hanshin Department Stores, Inc.

# Proposal No. 2: Election of Five (5) Directors who are Audit and Supervisory Committee Member

The terms of office of all four (4) Directors who are Audit and Supervisory Committee Member will expire at the conclusion of this Annual General Meeting of Shareholders. To strengthen our corporate governance system further, it is hereby proposed that the number of Directors as Audit and Supervisory Committee members will be increased by one and that five members will be appointed. The Audit and Supervisory Committee has approved this proposal. The candidates for Directors who are Audit and Supervisory Committee Members are as follows:

| Candidate<br>No. | Name               | Present posit   | ion in the Company  |
|------------------|--------------------|---|---|
| 1                | Toshimitsu Konishi | Director<br>Standing Audit and<br>Supervisory<br>Committee Member | Subject to re-election  |
| 2                | Naoshi Ban         | Outside Director<br>Audit and<br>Supervisory<br>Committee Member  | Subject to re-election Outside Director Independent Officer       |
| 3                | Kenjiro Nakano     | Outside Director<br>Audit and<br>Supervisory<br>Committee Member  | Subject to re-election<br>Outside Director<br>Independent Officer |
| 4                | Mayumi Ishihara    | Outside Director<br>Audit and<br>Supervisory<br>Committee Member  | Subject to re-election<br>Outside Director<br>Independent Officer |
| 5                | Nobuko Sekiguchi   |   | To be newly elected Outside Director Independent Officer          |

Note: Candidates marked as Independent meet each condition of the standards of independence of outside directors. Mr. Naoshi Ban, Mr. Kenjiro Nakano, and Ms. Mayumi Ishihara have been designated and reported as independent officers specified by the Tokyo Stock Exchange. Furthermore, if Ms. Nobuko Sekiguchi is elected, she will be designated as an independent officer stipulated by the Tokyo Stock Exchange and will be notified.

| Candidate<br>No.   | 1                                |   |  |   |  |
|--|----------------------------------|---|--|---|--|
| Toshimitsu Konishi (Date of birth: April 17, 1944)   |                                  |   |  |   |  |
|  | Subje                            | ct to re-election   | Number of company shares held by the candidate:  | 22,900  |  |
| Brief history  | of positi                        | ons and duties  |  |   |  |
| April 1967Joined Hankyu Department Stores, Inc.September 1988Accounting Manager, Hankyu Department Stores, Inc.June 2000Director, Hankyu Department Stores, Inc.April 2002President and Representative Director, Hankyu Food Industry Co., Ltd.June 2002Advisor, Hankyu Department Stores, Inc.June 2004Full-time Auditor, Hankyu Department Stores, Inc.October 2007Standing Auditor, Have Department Stores, Inc.October 2008Auditor, Hankyu Hanshin Department Stores, Inc. (present position)June 2016Director and Standing Audit and Supervisory Committee Member, H <sub>2</sub> O RETAILING<br>CORPORATION (present position) |                                  |   |  | )   |  |
|  |                                  | important positions held<br>anshin Department Stores, Inc.      |  |   |  |
| Reason that he is nominated as Director candidate  |                                  |   |  |   |  |
| years and<br>for the sust<br>record, and   | has con<br>tainable<br>d insight | siderable knowledge of finance<br>improvement of the Group's co | nance and accounting business of th<br>and accounting. We have determine<br>rporate value based on his abundan<br>nominated as Director candidate wh | ed that he is appropriate<br>at experience, track |  |

| Candidate  | 0  |   |  |                      |  |
|--|--|---|--|----------------------|--|
| No.  | 2  |   | Outside Director                                   | Independent Officer  |  |
| i  | Nac  | oshi Ban  | (Date of birth: Se                                 | ptember 30, 1946)    |  |
|  | Subjec   | t to re-election                                      | Number of company shares<br>held by the candidate: | 10,000               |  |
| Brief history of   | f positio  | ns and duties   |  |                      |  |
| April 1969   |  | Joined Mitsubishi Logistics Cor                       | poration   |                      |  |
| June 2000  |  | Director, Mitsubishi Logistics Co                     |  |                      |  |
| June 2001  |  | Managing Director, Mitsubishi L                       | ogistics Corporation                               |                      |  |
| June 2003  |  |   | Director, Mitsubishi Logistics Cor                 |                      |  |
| June 2008  |  |   | Director, Mitsubishi Logistics Cor                 | poration             |  |
| June 2010  |  | Chairman of the Board, Mitsubi                        |  |                      |  |
| April 2013   |  | Advisor and Director, Mitsubish                       |  |                      |  |
| June 2013  |  | Advisor, Mitsubishi Logistics Co                      |  |                      |  |
| June 2015  |  | Director, H <sub>2</sub> O RETAILING COR              |  |                      |  |
| June 2016  |  |   | sory Committee Member, H <sub>2</sub> O RI         | ETAILING CORPORATION |  |
| April 2018   |  | (present position)<br>Special Advisor, Mitsubishi Log | istics Corporation (present positi                 | on)                  |  |
| Status of conc   | urrent i   | mportant positions held                               |  |                      |  |
| Senior Advis   | sor, Mits  | subishi Logistics Corporation                         |  |                      |  |
| Reason that he   | e is nor   | ninated as Director candidate                         |  |                      |  |
| Mr. Naoshi Ban experienced the President and Chairman of Mitsubishi Logistics Corporation. As Director (outside director) and Audit and Supervisory Committee member, he proactively delivers his opinions and suggestions at the Board of Directors' meetings and other opportunities from a perspective based on a wealth of experience and wide-ranging insights in corporate management. We have determined that his experience will contribute to the enhancement of the corporate value of the Group in the supervision and audit of the Group's management, and he continues to be nominated as Director (outside director) candidate who will also serve as Audit and Supervisory Committee member. He satisfies the conditions of the standards of independence of outside directors. Accordingly, the Company has designated and reported him as an independent officer specified by the Tokyo Stock Exchange. |  |   |  |                      |  |
| and as of the<br>Furthermore   | The Company owned 554,500 shares of Mitsubishi Logistics Corporation, which, however, have been all sold, and as of the end of March 2020, the Company does not own any shares of Mitsubishi Logistics Corporation. Furthermore, Mitsubishi Logistics Corporation does not hold any shares of the Company as of the end of March 2020. |   |  |                      |  |

| Candidate  |   |  |                         |  |
|--|---|--|-------------------------|--|
| Candidate No. 3  |   | Outside Director   | Independent Officer     |  |
| Ke   | enjiro Nakano                               | (Date of birth: Augu   | ust 13, 1947)           |  |
| Subj   | ect to re-election                          | Number of company shares<br>held by the candidate:                       | 2,600                   |  |
| Brief history of posi  | tions and duties                            |  |                         |  |
| April 1971   | Joined the Sumitomo Bank, Lir               | nited.   |                         |  |
| April 1998   | Director, the Sumitomo Bank, L              |  |                         |  |
| June 2002  | Managing Executive Director, t              | he Sumitomo Mitsui Banking Corp  | oration                 |  |
| June 2004  | Managing Director and Managi<br>Corporation | ng Executive Officer, the Sumitom  | o Mitsui Banking        |  |
| June 2005  | Senior Managing Director and                | Senior Managing Executive Office   | r, the Sumitomo Mitsui  |  |
| April 2006   | Banking Corporation                         | anuty Drasidant, the Sumitama Mit  | aui Banking Corporation |  |
| April 2006<br>April 2008   |   | eputy President, the Sumitomo Mit<br>entative Director, the Sumitomo Mit |                         |  |
| June 2010  |   | Director, Keihanshin Real Estate C                                       |                         |  |
| Julie 2010   | Keihanshin Building Co., Ltd.)              |  | o., Liu. (presently     |  |
| June 2013  |   | eel Tube Ltd. (present position)   |                         |  |
| June 2016  |   | shin Building Co., Ltd. (present po                                      | sition)                 |  |
| June 2016  |   | sory Committee Member, $H_2ORE$  |                         |  |
|  | (present position)                          |  |                         |  |
| Status of concurren  | it important positions held                 |  |                         |  |
|  | rector, Keihanshin Building Co., L          | .td.   |                         |  |
|  | of Maruichi Steel Tube Ltd.                 |  |                         |  |
|  | iominated as Director candidate             |  |                         |  |
| As Director (outside director) and Audit and Supervisory Committee member, Mr. Kenjiro Nakano proactively delivers his opinions and suggestions at the Board of Directors' meetings and other opportunities from a perspective based on a wealth of experience and wide-ranging insights in financial institution management. We have determined that his experience will contribute to the enhancement of the corporate value of the Group in the supervision and audit of the Group's management, and he continues to be nominated as a Director (outside director) candidate who will also serve as Audit and Supervisory Committee member. Sumitomo Mitsui Banking Corporation, which Mr. Kenjiro Nakano had previously assumed the post of director, is currently the main bank of the Company. It has passed ten years since he left his post of Board Director of Sumitomo Mitsui Banking Corporation in June 2010, and he has not been an advisor to the Sumitomo Mitsui Banking that time. He satisfies the conditions of the standards of independence of outside directors. Accordingly, the Company has designated and reported him as an independent officer specified by the Tokyo Stock Exchange. |   |  |                         |  |

| Candidate   | 4  |  | Outside Diseator                                   | la den en deut Officen |  |  |  |
|---|--|--|--|------------------------|--|--|--|
| No.   | Т  |  | Outside Director                                   | Independent Officer    |  |  |  |
| 1   | Mayumi Ishihara (Date of birth: May 3, 1963) |  |  |                        |  |  |  |
| Subject to re-election  |  |  | Number of company shares<br>held by the candidate: | 500                    |  |  |  |
| Brief history of p  | Brief history of positions and duties        |  |  |                        |  |  |  |
| April 1997<br>April 1997<br>June 2013<br>February 2016<br>April 2016  | 6  | Registered as a lawyer with Osaka Bar Association<br>Joined Oh-Ebashi LPC & Partners<br>Outside Auditor, Morishita Jintan Co., Ltd.<br>Outside Director, Morito Co., Ltd. (present position)<br>Outside Director (Audit and Supervisory Committee Member), OS Co., Ltd. (present |  |                        |  |  |  |
| June 2016<br>June 2018  |  | position)<br>Director and Audit and Supervisory Committee Member, H <sub>2</sub> O RETAILING CORPORATION<br>(present position)<br>Outside Director (Audit and Supervisory Committee Member), Morishita Jintan Co., Ltd.<br>(current position)                                    |  |                        |  |  |  |
| Status of concurrent important positions held   |  |  |  |                        |  |  |  |
| Outside Director (Audit and Supervisory Committee Member), Morishita Jintan Co., Ltd.<br>Outside Director, Morito Co., Ltd.<br>Outside Director (Audit and Supervisory Committee Member), OS Co., Ltd.  |  |  |  |                        |  |  |  |
| Reason that she is nominated as Director candidate  |  |  |  |                        |  |  |  |
| Ms. Mayumi Ishihara has no experience in corporate management other than as an outside director in the past. However, as Director (outside director) and Audit and Supervisory Committee member, she proactively delivers her opinions and suggestions at the Board of Directors' meetings and other opportunities from a perspective based on a wealth of experience and wide-ranging insights as a lawyer. We have determined that her experience will contribute to the enhancement of the corporate value of the Group in the supervision and audit of the Group's management. Therefore, Ms. Mayumi Ishihara continues to be nominated as a Director (outside director) candidate who will also serve as Audit and Supervisory Committee member. She satisfies the conditions of the standards of independence of outside directors. Accordingly, the Company has designated and reported her as an independent officer specified by the Tokyo Stock Exchange. |  |  |  |                        |  |  |  |

| Candidate  | Б   |   |  |                     |  |  |
|--|-----|---|--|---------------------|--|--|
| No.  | J   |   | Outside Director   | Independent Officer |  |  |
|  | Not | ouko Sekiguchi                                  | (Date of birth: July 3, 1968)  |                     |  |  |
| To be newly elected  |     | Number of company shares held by the candidate: | 0  |                     |  |  |
| Brief history of positions and duties  |     |   |  |                     |  |  |
|  |     |   | ent of Corporate Planning, Capcom Co., Ltd.<br>Manager of Corporate Planning & Manager of Human<br>Co., Ltd. |                     |  |  |
| Status of concurrent important positions held  |     |   |  |                     |  |  |
| Outside Director, Duskin Co., Ltd.   |     |   |  |                     |  |  |
| Reason that she is nominated as Director candidate   |     |   |  |                     |  |  |
| Ms. Nobuko Sekiguchi was in charge of accounting, business planning, and personnel system reform at Capcom Co., Ltd., after having experience in a business company and management consultancy. We have determined that her experience will contribute to the enhancement of the corporate value of the Group in the supervision and audit of the Group's management. Therefore, we have nominated her as a candidate for Director (outside director), and Audit and Supervisory Committee member. She satisfies the conditions of the standards of independence of outside directors. Accordingly, the Company will designate and report her as an independent officer specified by the Tokyo Stock Exchange if she is elected. |     |   |  |                     |  |  |

Notes:

1. The Company has no special interest with any candidate.

the Companies Act.

- 2. Matters concerning candidates for outside directors are as follows:
  - (1) The number of years of service after having assumed the position of the Company's outside director
     Mr. Naoshi Ban will have been in office for five years from his appointment as an outside director until the conclusion of this Annual General Meeting of Shareholders. Mr. Kenjiro Nakano and Ms. Mayumi Ishihara will have been in office for four years from their appointment as outside directors until the conclusion of the General Meeting of Shareholders.
  - (2) Outline of the liability limiting agreement The Company has concluded a contract with Mr. Naoshi Ban, Mr. Kenjiro Nakano, and Ms. Mayumi Ishihara for the liability specified in Article 423, Paragraph 1 of the Companies Act, up to the amount stipulated by law. The contract will continue if this proposal is approved and each of them is re-elected. Furthermore, if this proposal is approved and Ms. Nobuko Sekiguchi is elected, the Company will enter into a contract with Ms. Sekiguchi for the limited amount
- 3. The Company changed its trade name from Hankyu Department Stores, Inc. to H<sub>2</sub>O RETAILING CORPORATION on October 1, 2007, in transition to a holding company structure accompanying business integration with Hanshin Department Store, Ltd. At the same time, the Company performed a corporate split to transfer the department store business to the newly established Hankyu Department Stores, Inc.

stipulated by law regarding the liability specified in Article 423, Paragraph 1 of

Furthermore, Hankyu Department Stores, Inc. merged with Hanshin Department Store, Ltd. on October 1, 2008, and changed its trade name to Hankyu Hanshin Department Stores, Inc.

## **Proposal No. 3: Payment of Bonuses to Directors**

It is hereby proposed that in consideration of the business performance for the current period, conventional bonuses to Directors and other circumstances, a bonus in the total amount of 19.35 million yen will be paid to four (4) Directors at the end of the current period (Mr. Atsushi Suzuki, Mr. Naoya Araki, Mr. Katsuhiro Hayashi, and Mr. Tadatsugu Mori), and that the amount paid to each Director will be left to the discretion of the Board of Directors. We appreciate your understanding.